



Shri Gajendra Singh joined Petroleum and Natural Gas Regulatory Board (PNGRB) recently. Natural Gas Society spoke to him about his journey so far and his achievements. We present to you a brief on his accomplishments...

hri Gajendra Singh joined as Member, PNGRB on August 9, 2021. Before taking the charge at PNGRB, he was the Director (Marketing) at GAIL (India) Limited. Sh. Singh started his career with ONGC when the Indian gas sector was in its nascent stage and joined GAIL in 1986. Since then, he has played an important role in the development of the gas market and infrastructure in

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India. He has been the Chairman of Indraprastha Gas Limited (IGL), Maharashtra Natural Gas Limited (MNGL), Bengal Gas Company Limited (BGCL) and a Director in GAIL Gas Limited, which are major CGD companies in India. He has also been the Chairman of GAIL Global Singapore Pvt. Limited. (GGSPL), the international trading arm of GAIL.

While in GAIL, Sh. Singh served in various leadership and strategic positions in the entire gas value chain from exploration and production, operation and maintenance of pipelines and gas process plants, to gas sourcing and marketing. Also, he made a significant contribution in various domains within GAIL such as telecom/GAILTEL, Business Information System (BIS)/IT, etc.

As Director (Marketing) at GAIL, he spearheaded and strengthened GAIL's natural gas, petrochemicals, CGD and liquid hydrocarbon businesses. He was also a member of the Empowered Gas Pool Committee of the Government of India for the fertilizer sector and was instrumental in ensuring reliable gas supplies to support the government's initiative in improving agricultural produce.

He was responsible for making the transition in GAIL from a near-monopolistic situation to a preferred gas supplier by embracing an innovative marketing approach and creating a multi-asset-based portfolio. He has also been successful in driving various initiatives to promote the gas industry and has pioneered the development of City Gas Distribution projects in various cities during his tenures which paved the way for the growth in India's retail gas market.

Sh. Singh has credit to several firsts in India and in GAIL. He marketed the first spot LNG cargo to Indian customers. He was the first to undertake destination and time swaps for LNG cost and operation optimization. He was also the first to do international LNG marketing for multi-million tonnes per annum and the initialization and commencement of GAIL's LNG shipping business. He has been a fervent supporter of equitable and fair play for gas companies and in his stint as Director (Marketing), started for the first time in India, the online system for booking pipeline capacity under open access, which has been well appreciated by the industry for its transparency and ease of doing business.

Sh. Singh has represented the Indian gas sector at national and international platforms and is well known for developing excellent relationships with policymakers to promote clean energy. He did his schooling from Mussoorie and is a post-graduate in Electronics from Dehradun.

His colleagues admire him as a great visionary, leader, coach, mentor and a strong administrator who believes in collaborative work. Natural Gas Society wishes Shri Gajendra Singh a grand success in his new role as the Member, PNGRB.

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