

fuel solutions

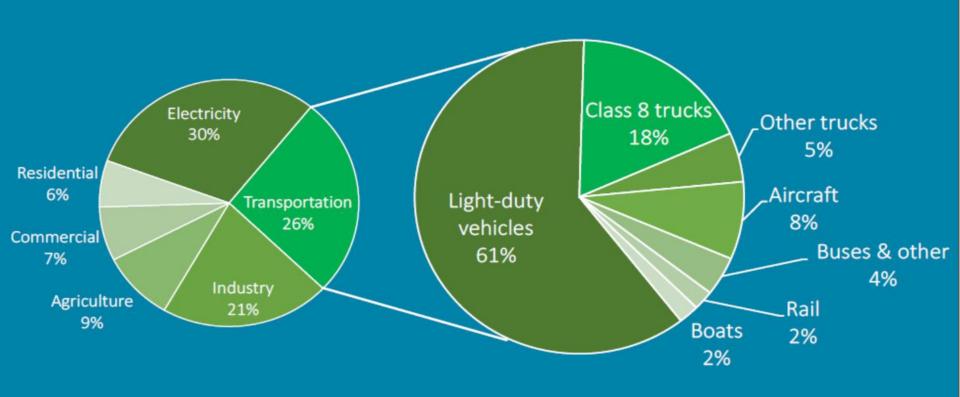
Let's put all Clean new Automotive fuel technologies in context... and ask....

How can we maximize the impact to air quality and emissions in the next 10 years?

### **Effect of Emissions**



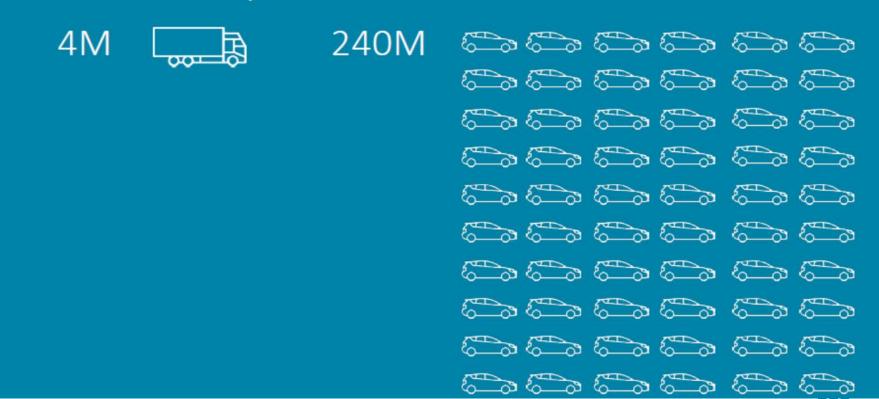
### **US** emissions



### **Truck/Bus population with Cars**



### There are many more cars on the road



### **Effect of Emission is closer**



### But emissions are much closer

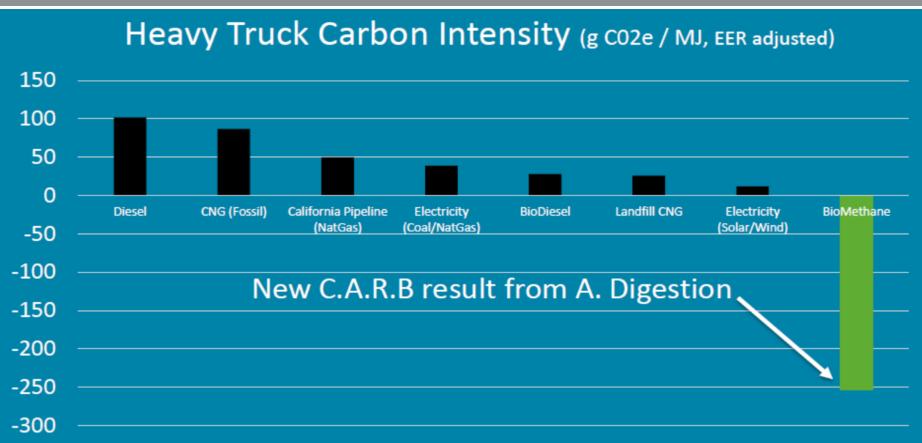






# Wellhead to tailpipe impact of different clean fuels





### **Factors that drive decisions**



#### R.O.I

- 1. Cost of Capital
  - a. Trucks
  - b. Infrastructure

- 2. Operating Costs
  - a. Fuel/Electricity
  - b. Maintenance
  - c. Downtime
    - i. Time to fill
    - ii. Off route miles

#### Fleet Penetration

- 1. Range
  - a. 160 km (10% of fleet) versus 1,120 km (95% of fleet)

- 2. Performance
  - a. Horsepower/Acceleration/Brake
  - b. Time to "Energize" (Charge or fill)

### **Future Fuel Options**



The Final Results...

**High Emitters** 



Take Rate









**Today** 

	160	480	800	1,120	
1	CNG Hybrid CNG		CNG	CNG	
2	CNG	CNG Hybrid	CNG Hybrid	CNG Hybrid	
3	All Electric	All Electric	All Electric	All Electric	
4	H2 Fuel Cell	H2 Fuel Cell	H2 Fuel Cell	H2 Fuel Cell	

10 Year Stretch Goal\*

		160	480	800	1,120
0	1	<b>H2 Fuel Cell</b>	CNG Hybrid	CNG Hybrid	CNG Hybrid
	2	All Electric	CNG	CNG	CNG
	3	CNG Hybrid	H2 Fuel Cell	H2 Fuel Cell	H2 Fuel Cell
	4	CNG	All Electric	All Electric	All Electric

\*\$4USD/g Diesel, C6/kWh, If Stretch Goal is met, all of these technologies should be considered \$150/kWh battery \$3/kgH2, in playing a role to remove Diesel Trucks & Buses from our roads \$200/kWh Fuel Cell

### **Merger of Two Leaders**









#### ABOUT HEXAGON COMPOSITES GROUP

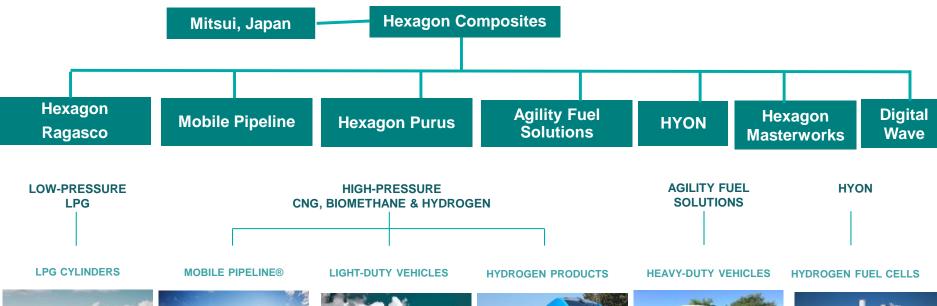
High growth technology company manufacturing composite pressure tanks and assembling systems for storage of natural gas, hydrogen and propane

- Headquartered in Aalesund, Norway
  - facilities in Norway, USA, Germany, Canada and Brazil
  - sales offices in India, Singapore and Russia
- 820 employees
  - of which 412 employees in Agility Fuel Solutions
- Listed on Oslo Stock Exchange (OSE:HEX)
  - market cap of approx. EUR 490-500 million



# HEXAGON

#### **HEXAGON GLOBAL BUSINESS AREAS**









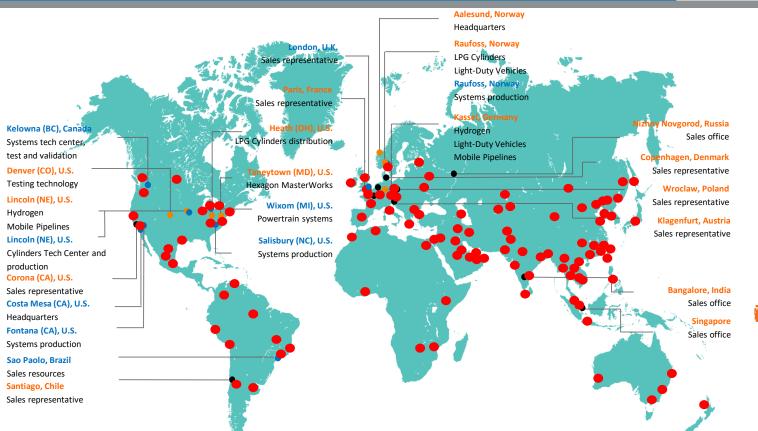






### **Hexagon Global Footprint – With Mitsui**











- New Hexagon Composites Group totals ~950 employees

Hexagon admin & production sites

- Hexagon sales offices / reps
- **Agility Fuel Solutions**
- Mitsui & Co.

### **Product Competencies**



#### **Energy Storage**

#### **Energy Mgmt**

### Powertrain Integration

Vehicle Integration

**User Interface** 



Methane or H2 Cylinders



**Agility Blue iQ** 



Certified natural gas, LPG engines



CNG/H2 Pack



Fueling Interface





**Lithium-Ion Cells** 



**BMS Controller** 



Electric drivetrain integration



**Battery Pack** 



Electric Covers / Design for Service

CNG / H2 Covers /

**Design for Service** 

Charging Interface

Complete system capabilities for energy storage, delivery and conversion

### Filling to Firing – Solution Provider





**Filling** 



in doct.

Storage





System Integration









#### **LIGHT-DUTY VEHICLES**

- Tier One supplier for Volkswagen, Opel, Volvo, Audi, Mercedes Benz, Skoda, Seat
- Over 100,000 systems annually
- Storage of CNG up to a pressure of 200 bar and H2 up to a pressure of 700 bar



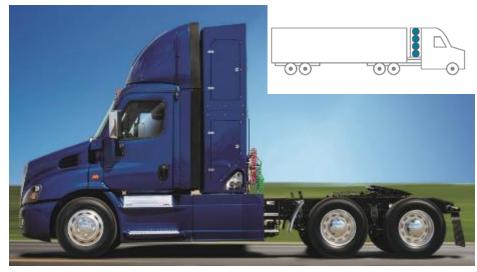




### **Bus & Truck Systems**







Item	No of Cyl	Total WC	Cyl Wt Kgs	Gas Kgs	Range Kms*
Bus	4	1500	424	255	765
Truck	4	1944	660	330	990
Truck	6	3144	1,070	535	1605

## MOBILE PIPELINE® STORAGE & TRANSPORTATION OF CNG, HYDROGEN & BIOMETHANE





#### X-STORE® solution

- flexible modular design
- vertically assembled tanks
- available from 10 ft (9,500 l) up to 53 ft (63,000 l)
- ADR and ISO 11439 compliance
- ISO 668 compliance



#### TITAN® solution

- largest Type 4 cylinders in the market
- horizontally assembled tanks
- available from 30 ft (24,600 l) up to 53 ft (45,600 l)
- trailer solution available (40 ft / 49,250 l)
- DOT and ABS compliance
- ISO 668 compliance on the containerized solution

### **LNG - Overview**





- Liquefied natural gas or LNG is natural gas (predominantly methane) that has been chilled to -200F (or colder) to convert it to liquid form for ease of storage or transportation.
- LNG fuel is stored in a double walled, stainless steel tank, the space between the inter & outer tank is vacuum sealed much like a thermos.
- Except storage there is no difference between LNG and CNG systems
- LNG gives you longer range of 1500 kms
- LNG boil off in the hot Indian conditions is likely to be a issue given that even in USA there is a movement away from LNG to CNG





#### **HYDROGEN**

- Hydrogen production & Fueling
- Hydrogen power generation by fuel cells
- Hydrogen storage systems
- CNG/Hydrogen fueled ships and CNG transportation ships
- CNG can be a convenient option for short distances
- Composite material is ideal for marine environment due to corrosion resistance and low cost for periodic inspection
- Supplier to Alstom for the world's first hydrogen-powered regional train Coradia iLint
  - Long distances without refueling or charging
  - Low noise
- Fuel cell technology ideal for commuter trains
- Lightweight design enables easy roof mounting





### **Electric Vehicles**

//Agility®

- Design, develop, integrate electric battery systems and packs
- Picture shows a 440 kWh system
- Working with leading global automotive companies on future ready projects
- Entry level cars need ~130hp or 100kW
- Premium cars need ~225hp or 170kW
- Commercial vehicles need ~350+hp or 265kW+
- Strategic alliance for E powertrain









### **Strong Relationships Throughout Complex Value Chain**



#### **OEMs**



















#### **Engines**

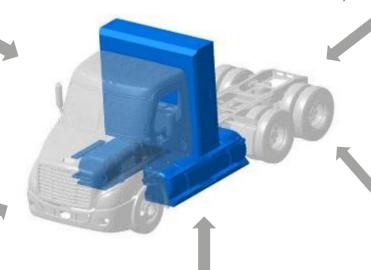








#### "Push-Pull" Go-to-Market Strategy



#### **Supply Chain**





#### Fleets/End-Users







#### **Refueling infrastructure**











### **Value Proposition**



### **Agility Vision**

Accelerate global adoption of clean fuels by creating world-class, innovative transportation solutions for CNG, LNG, Propane, Hydrogen, Electric & Hybrid vehicles

### **Applications**

- Long distance CNG buses of over 800 kms
- Long distance CNG trucks of over 1500 kms
- Long distance CNG cars of over 500 kms PLUS save boot space
- Future ready with Hydrogen, Electric solutions

#### Who we are

- We are fuel agnostic CNG, LNG, Hydrogen, Electric, Hybrids
- We are technology agnostic T1, T3, T4
  - We are supplier agnostic Luxfer, Worthington, Steel
  - We design, develop, manufacture, assemble complete fuel systems

**Hexagon Group is Driving Energy Transformation** 

# **Thank You**





